

Public Expose Material

PT Kusuma Kemindo Sentosa Tbk

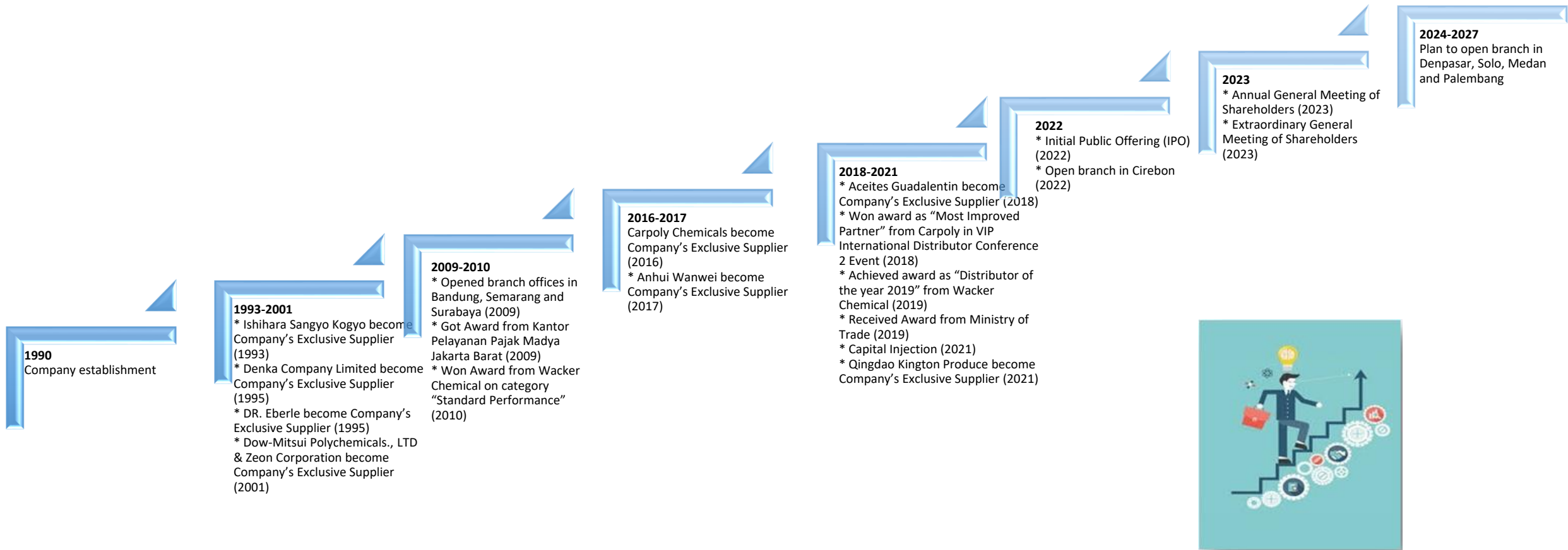
Jakarta, Jun 13, 2024



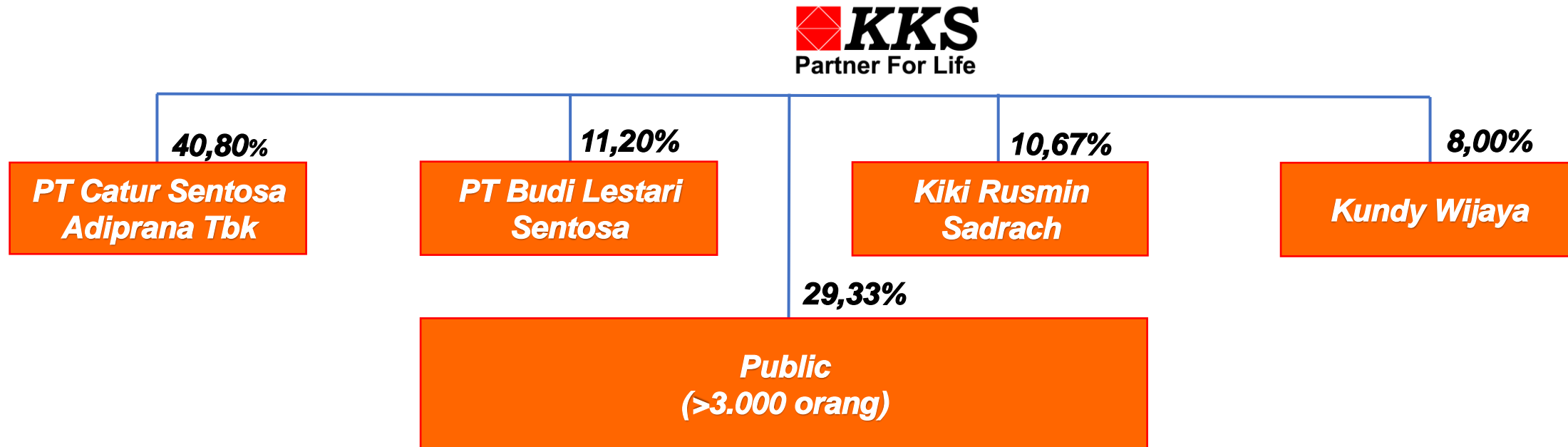
KKES : Nationwide Operation



KKES : Company Milestones



KKES : Shareholding Structure Des 2023



KKES : Board of Commissioner

**Budyanto
Totong**

**President
Commissioner**

*>50 years experience
In Building Materials*



Tjia Tjhin Hwa

Commissioner

*>40 years experience
In Corporate Finance
& Accounting*



**Ignatius Arrie
Setiawan**

**Independent
Commissioner**

*>29 years experience
In Public Accountant*



KKES : Board of Directors

***Drs. Kiki Rusmin
Sadrach***

President Director

*>37 years experience
In Chemicals Industry*



Melly Elita

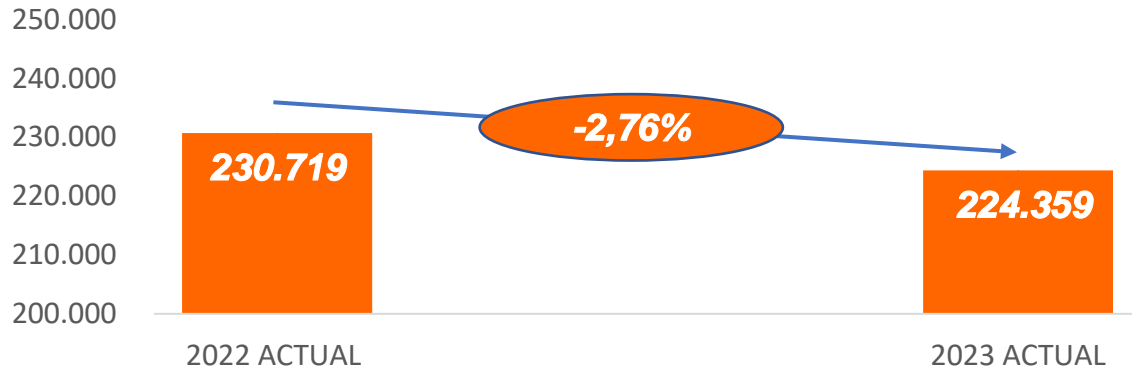
Director

*>29 years experience
In Finance &
Accounting*

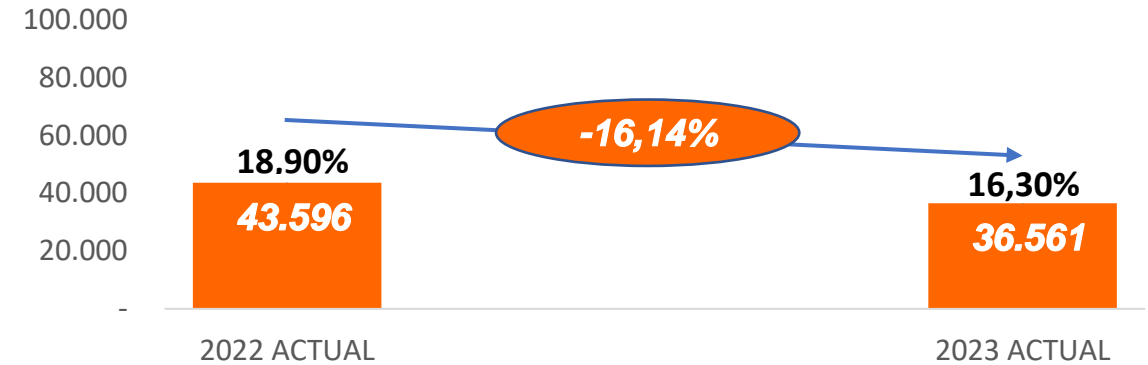


KKES : Financial Highlights 2023

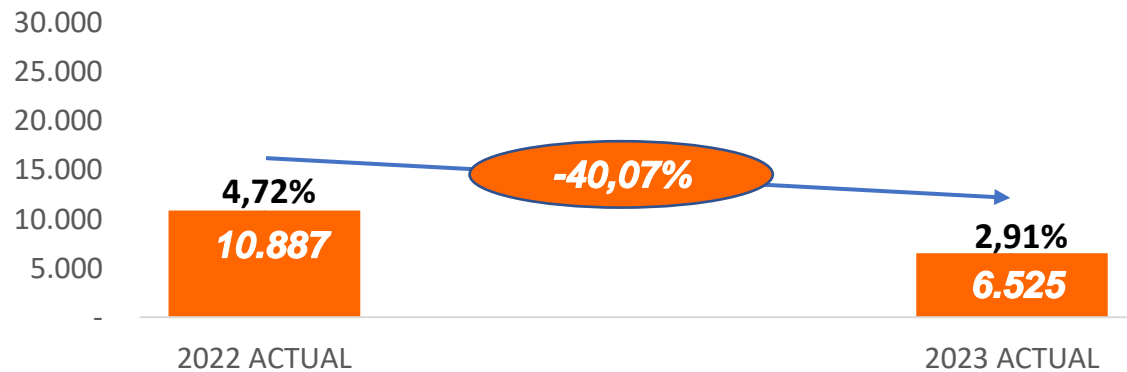
SALES (In IDR Million)



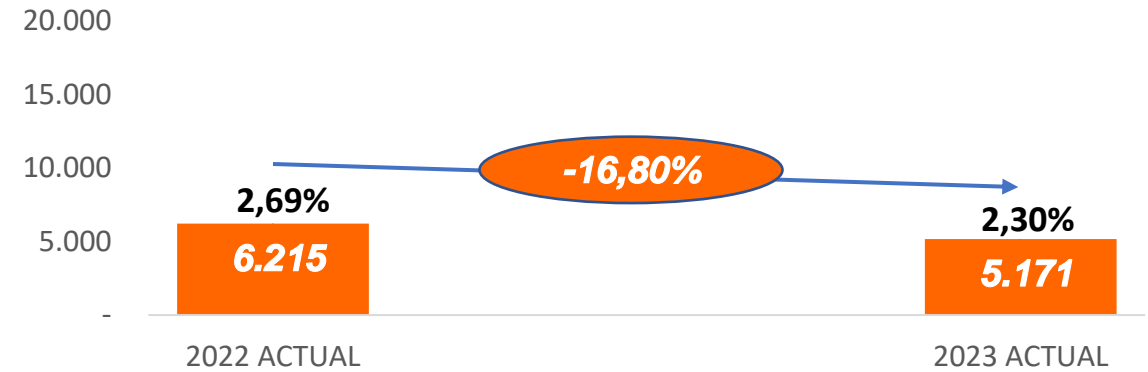
GROSS PROFIT (In IDR Million)



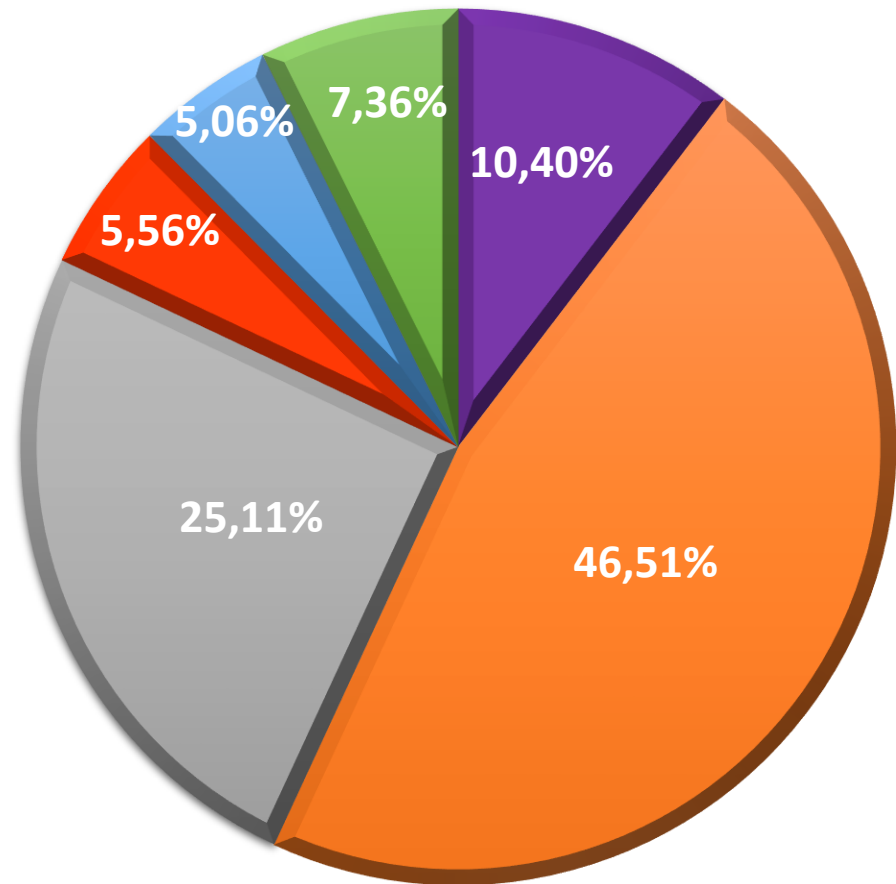
EBITDA (In IDR Million)



NET PROFIT (In IDR Million)



KKES : Revenue Contribution & Structure 2023



■ Segmen 1 : Leather, Synthetic (10,40%) = 23.324.701.339

■ Segmen 2 : Paint, Coating, Ink, Thinner, Plastic, Resin (46,51%) = 104.339.471.881

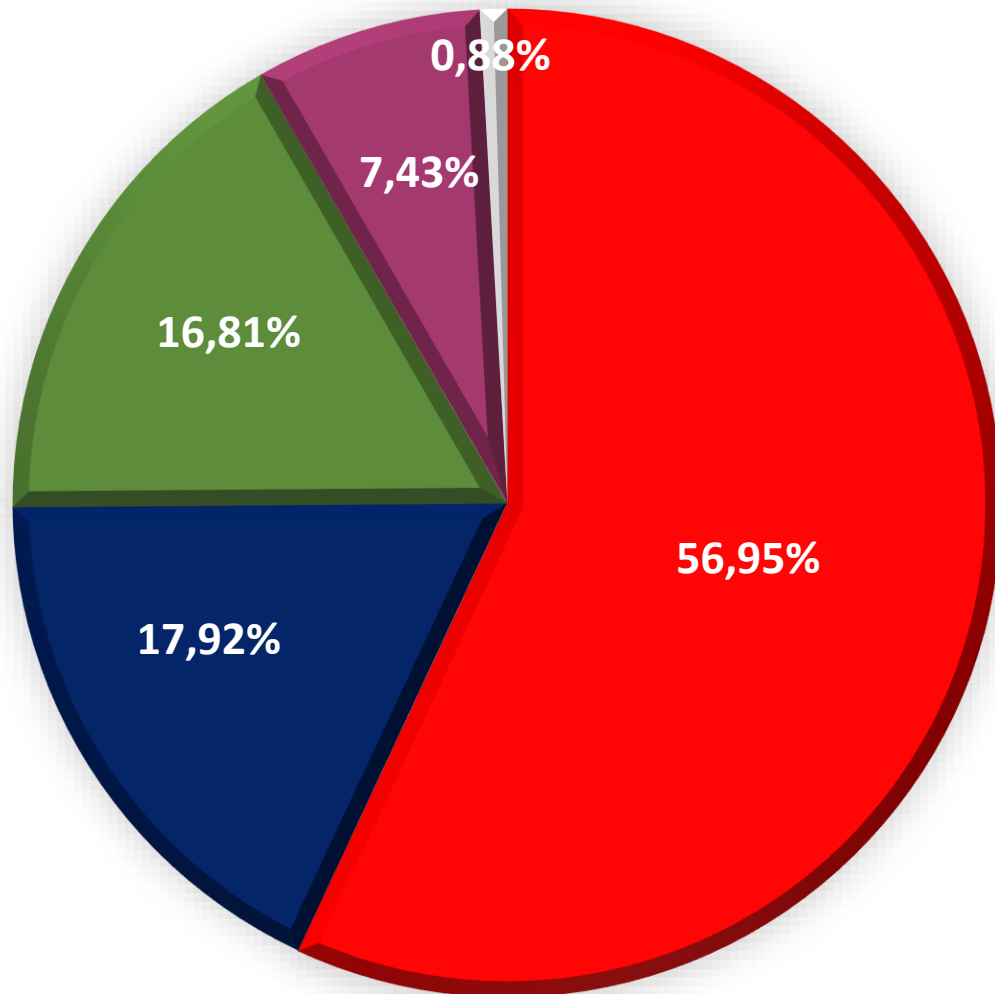
■ Segmen 3 : Adhesive, Textile, Rubber, Foam, Sole (25,11%) = 56.342.646.158

■ Segmen 4 : Food, Drink (5,56%) = 12.472.294.722

■ Segmen 5 : Construction, Aluminium Shop (5,06%) = 11.359.437.363

■ Segmen 6 : Wood Finishing (Furniture, Door, Frame, Coffin, Instruments) (7,36%) = 16.520.720.506

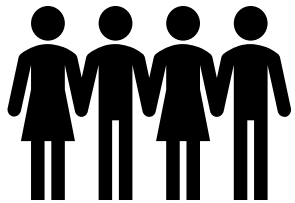
KKES : Revenue by Region 2023



- Jakarta (56,95%) = 127.772.950.412
- Surabaya (17,92%) = 40.212.517.989
- Bandung (16,81%) = 37.712.984.627
- Semarang (7,43%) = 16.680.466.315
- Cirebon (0,88%) = 1.980.352.626

KKES : Business Profile

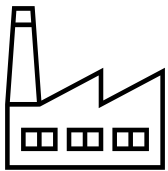
PT Kusuma Kemindo Sentosa Tbk has been running its business for 33 years and continues to grow its business faster in the years to come.



Our Employee



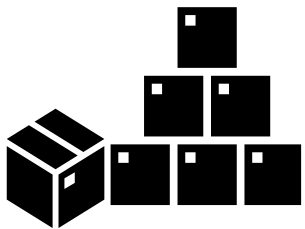
> 140



Our Suppliers



> 60



Total SKUs



> 700



Monthly Traffic



> 600.000

KKES : Distribution of Chemicals



Number Of Distribution Area



1 HO & 4 Branches



Warehouse Area



>5.000 Sqm



Fleet



>10



Customers



>3.000

KKES : Warehouse Headquarter & Branch Warehouses

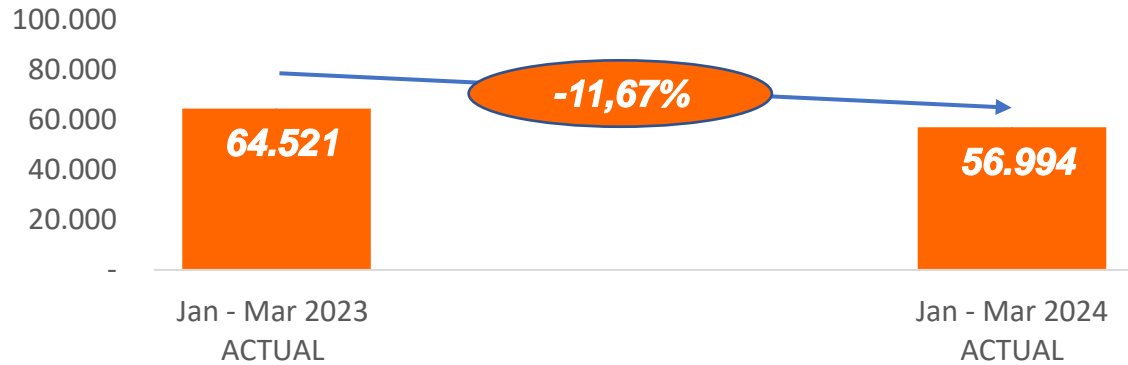


KKES : Warehouse Headquarter & Branch Warehouses

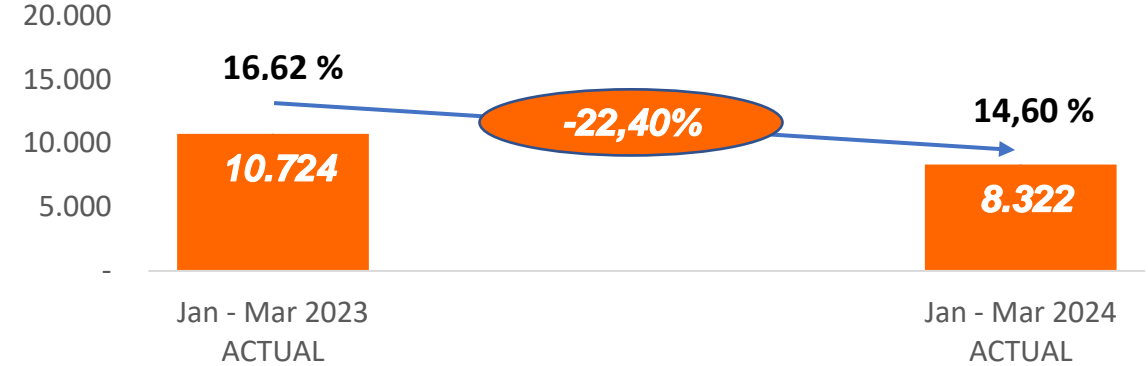


KKES : Financial Highlights January – March 2024

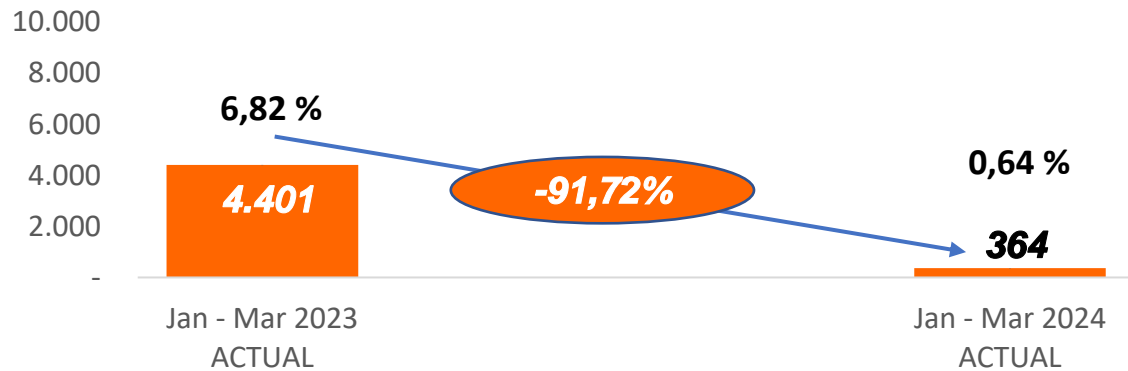
SALES (In IDR Million)



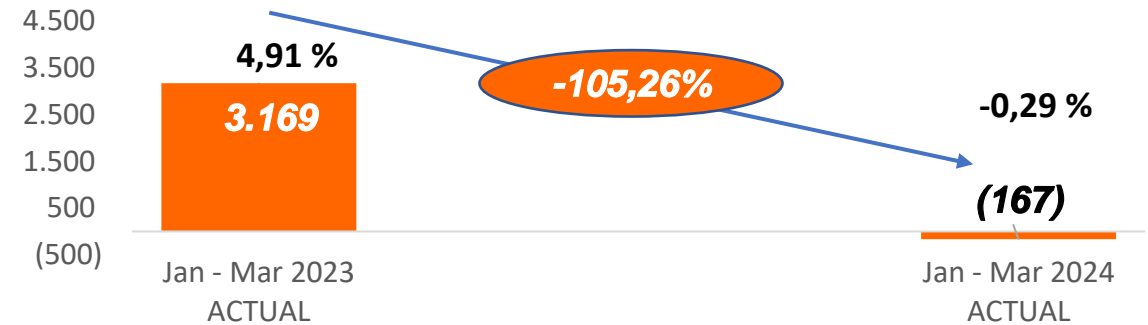
GROSS PROFIT (In IDR Million)



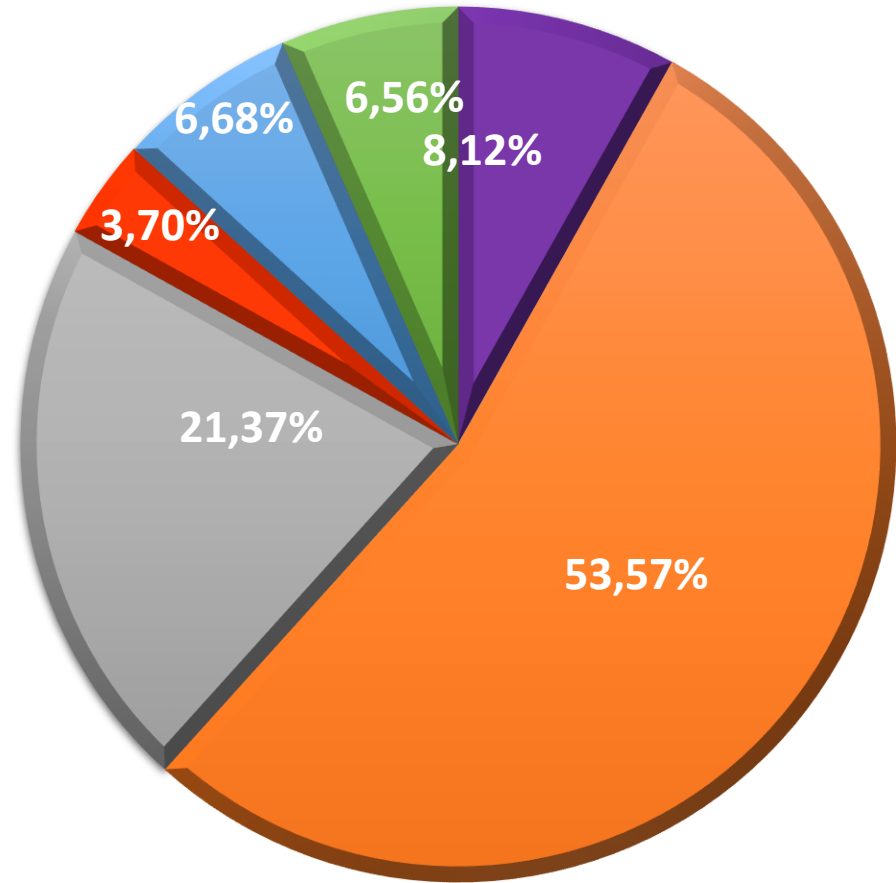
EBITDA (In IDR Million)



NET PROFIT (In IDR Million)

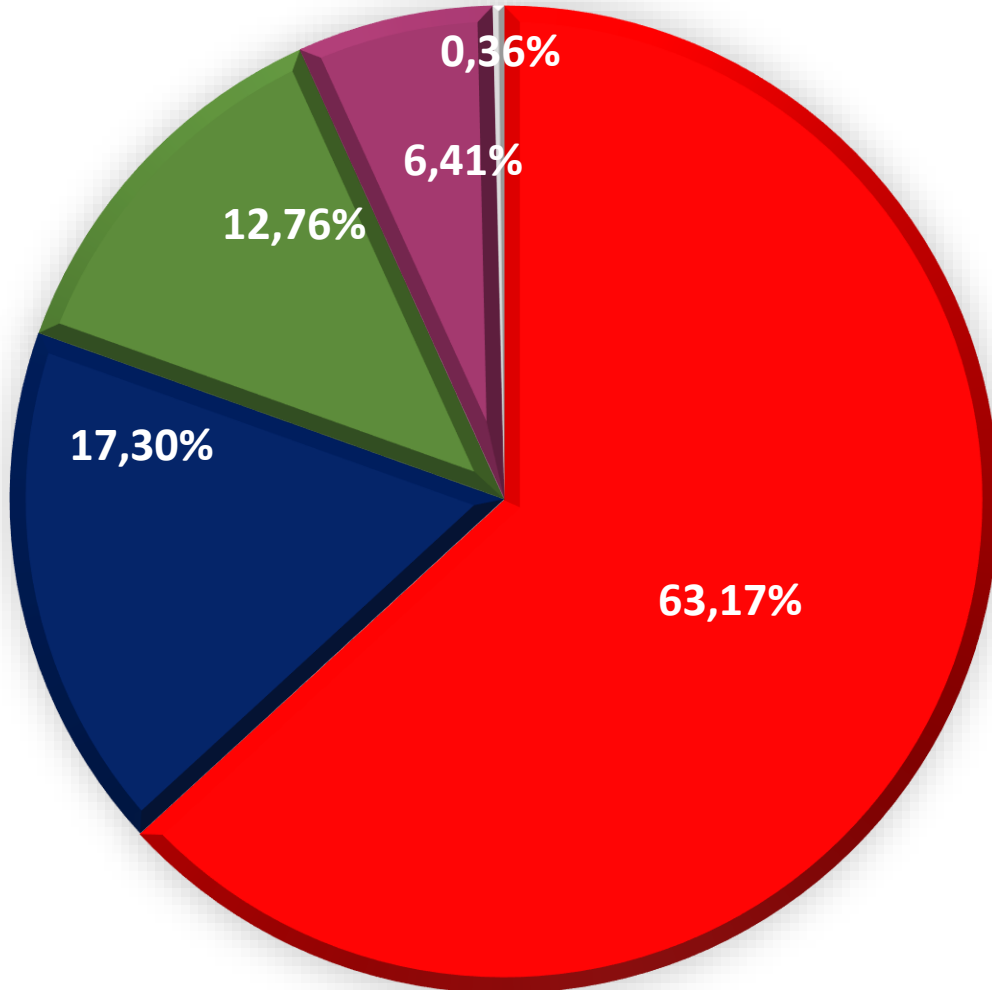


KKES : Revenue Contribution & Structure January – March 2024



- Segmen 1 : Leather, Synthetic (8,12%) = 4.630.215.201
- Segmen 2 : Paint, Coating, Ink, Thinner, Plastic, Resin (53,57%) = 30.529.964.282
- Segmen 3 : Adhesive, Textile, Rubber, Foam, Sole (21,37%) = 12.178.434.475
- Segmen 4 : Food, Drink (3,70%) = 2.106.363.212
- Segmen 5 : Construction, Aluminium Shop (6,68%) = 3.808.088.214
- Segmen 6 : Wood Finishing (Furniture, Door, Frame, Coffin, Instruments) (6,56%) = 3.741.233.324

KKES : Revenue by Region January – March 2024



- Jakarta (63,17%) = 36.004.552.694
- Surabaya (17,30%) = 9.858.074.700
- Bandung (12,76%) = 7.275.088.487
- Semarang (6,41%) = 3.650.575.620
- Cirebon (0,36%) = 206.007.207



THANK YOU