

# Public Expose Material

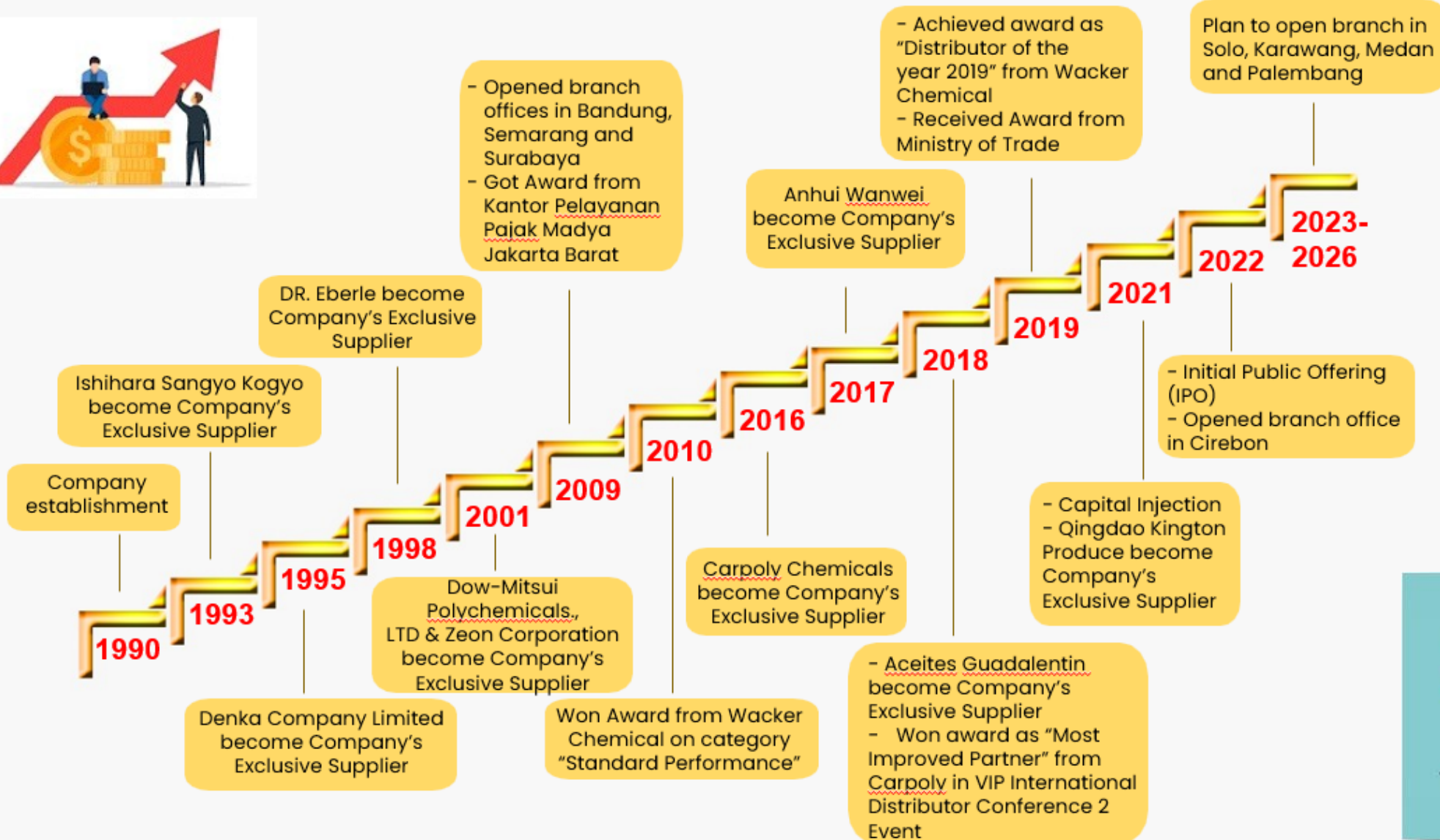
PT Kusuma Kemindo Sentosa Tbk  
Jakarta, May 19, 2023



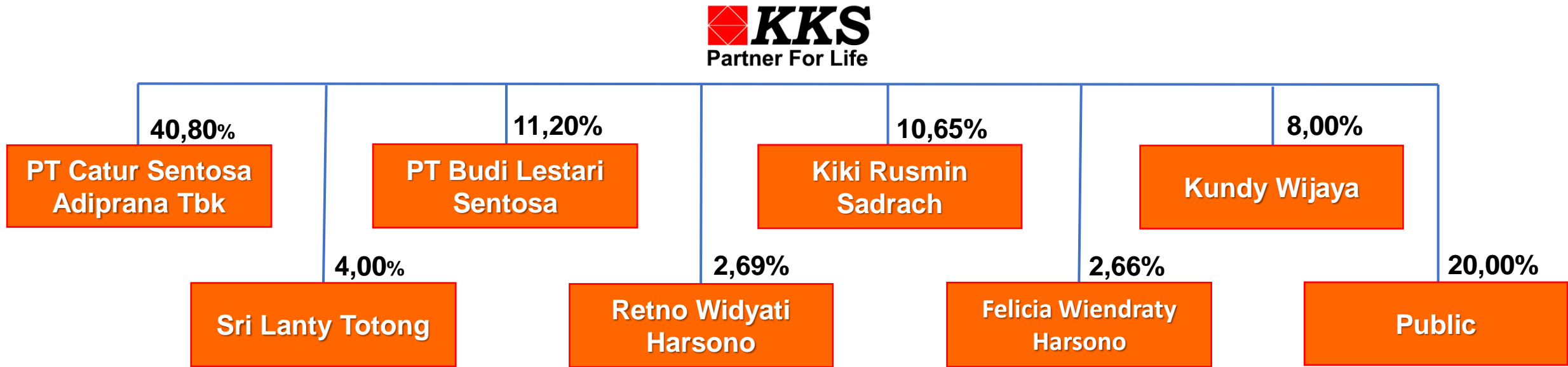
# KKES : Nationwide Operation



# KKES : Company Milestones



## KKES : Shareholding Structure



## KKES : Board of Commissioner

**Budyanto  
Totong**

**President  
Commissioner**

*>50 years experience  
In Building Materials*



**Tjia Tjhin Hwa**

**Commissioner**  
*>40 years experience  
In Corporate Finance  
& Accounting*



**Ignatius Arrie  
Setiawan**

**Independent  
Commissioner**

*>29 years experience  
In Public Accountant*



## KKES : Board of Directors

**Drs. Kiki Rusmin  
Sadrach**

**President Director**

*>37 years experience  
In Chemicals Industry*



**Melly Elita**

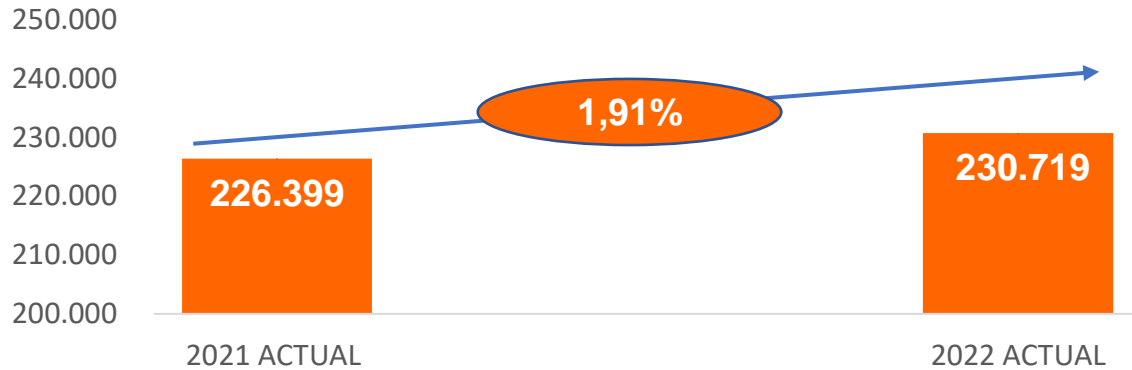
**Director**

*>29 years experience  
In Finance &  
Accounting*

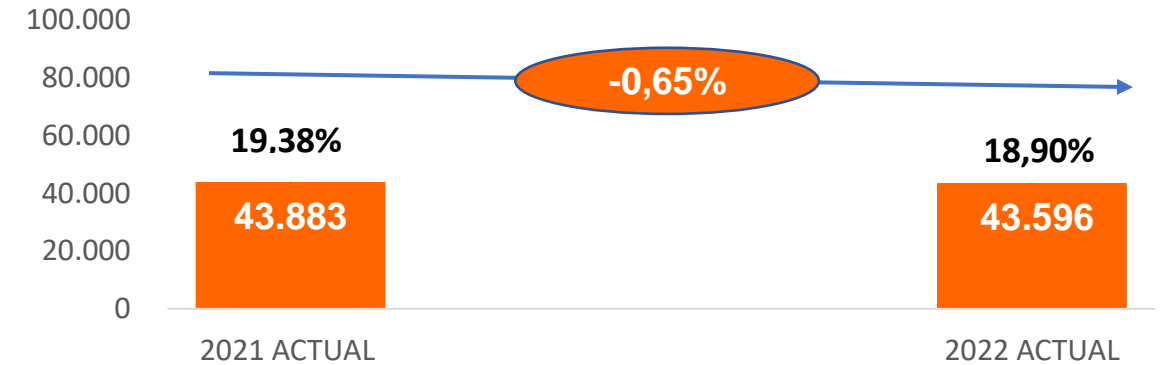


# KKES : Financial Highlights 2022

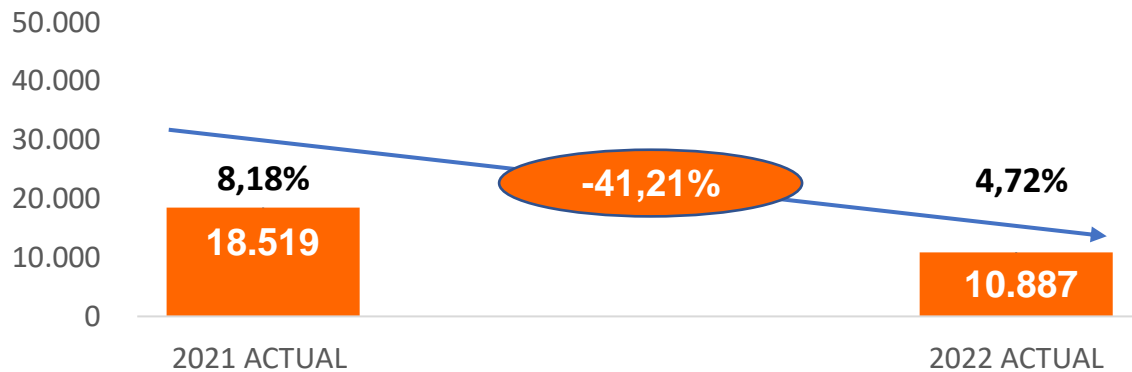
## SALES (In IDR Million)



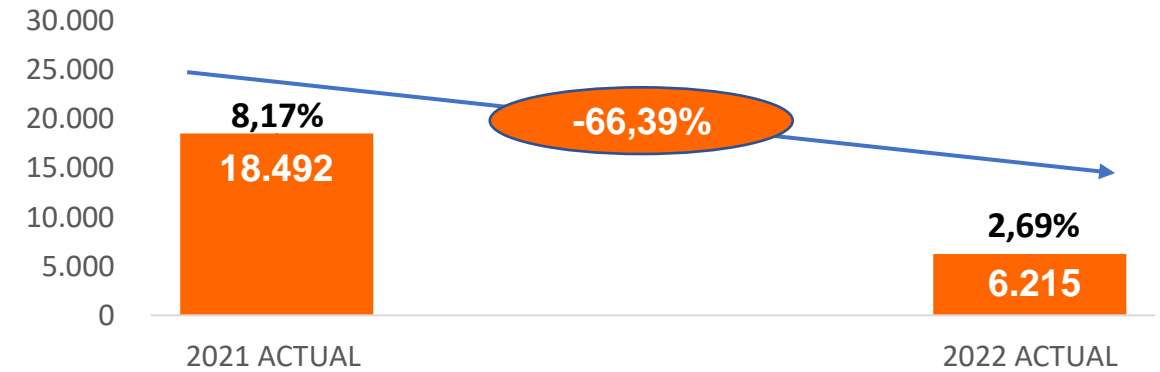
## GROSS PROFIT (In IDR Million)



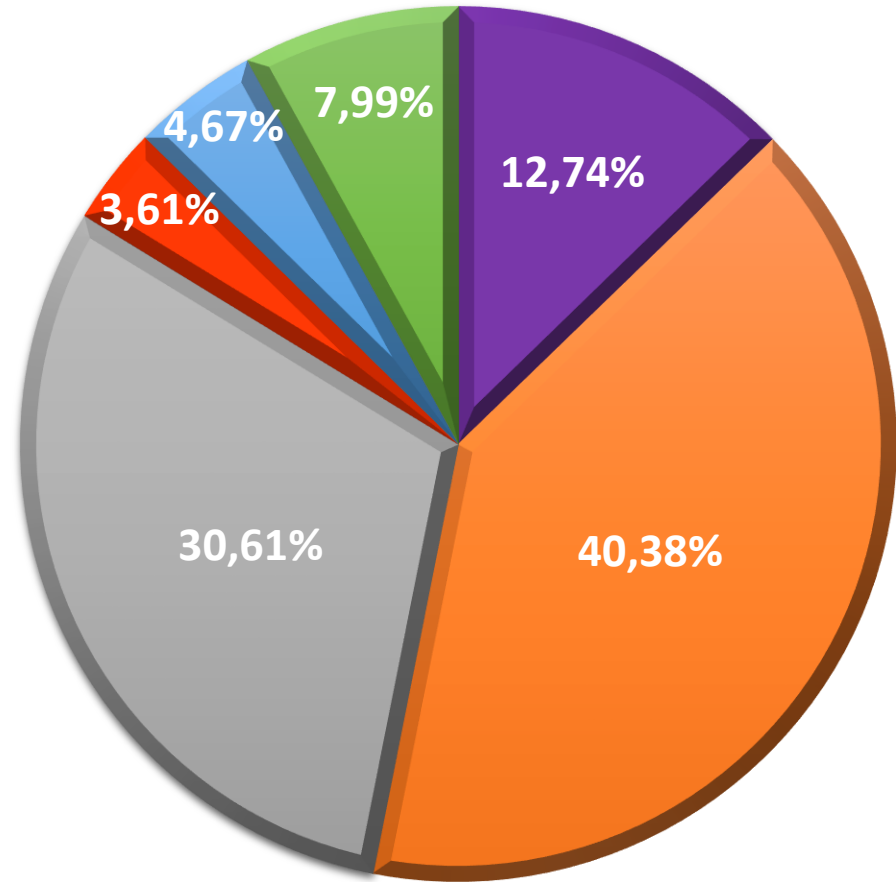
## EBITDA (In IDR Million)



## NET PROFIT (In IDR Million)

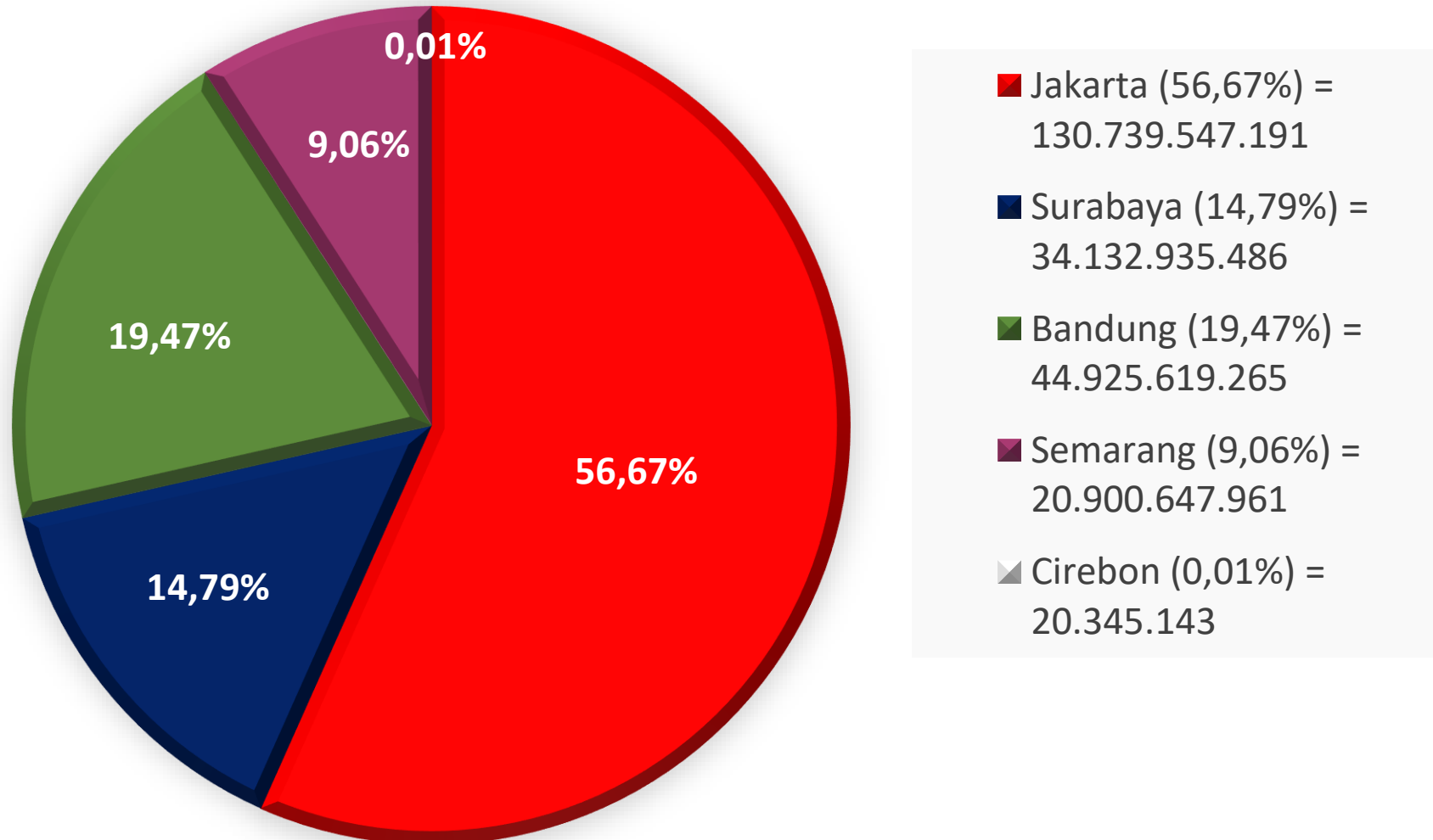


## KKES : Revenue Contribution & Structure 2022



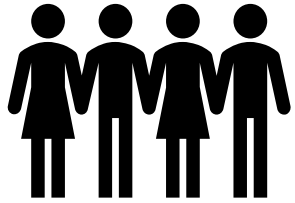
- Segmen 1 : Leather, Synthetic (12,74%) = 29.383.702.837
- Segmen 2 : Paint, Coating, Ink, Thinner, Plastic, Resin (40,38%) = 93.173.082.906
- Segmen 3 : Adhesive, Textile, Rubber, Foam, Sole (30,61%) = 70.615.136.277
- Segmen 4 : Food, Drink (3,61%) = 8.338.952.272
- Segmen 5 : Construction, Aluminium Shop (4,67%) = 10.768.331.190
- Segmen 6 : Wood Finishing (Furniture, Door, Frame, Coffin, Instruments) (7,99%) = 18.439.889.564

## KKES : Revenue by Region 2022



## KKES : Business Profile

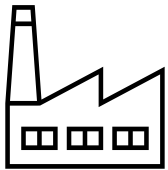
PT Kusuma Kemindo Sentosa Tbk has operated business for 32 years and kept growing our business faster in upcoming years to have 2 branches in 2023



**Our Employee**



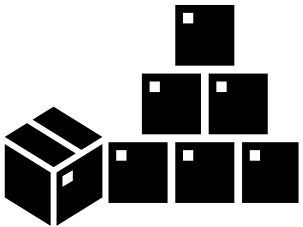
**> 130**



**Our Suppliers**



**> 36**



**Total SKUs**



**> 1.000**



**Monthly Traffic**



**> 540.000**

## **KKES : Distribution of Chemicals**



**Number Of Distribution Area**



**1 HO & 4 Branches**



**Warehouse Area**



**>5.000 Sqm**



**Fleet**



**>15**



**Customers**



**>2.300**

# KKES : Warehouse Headquarter & Branch Warehouses

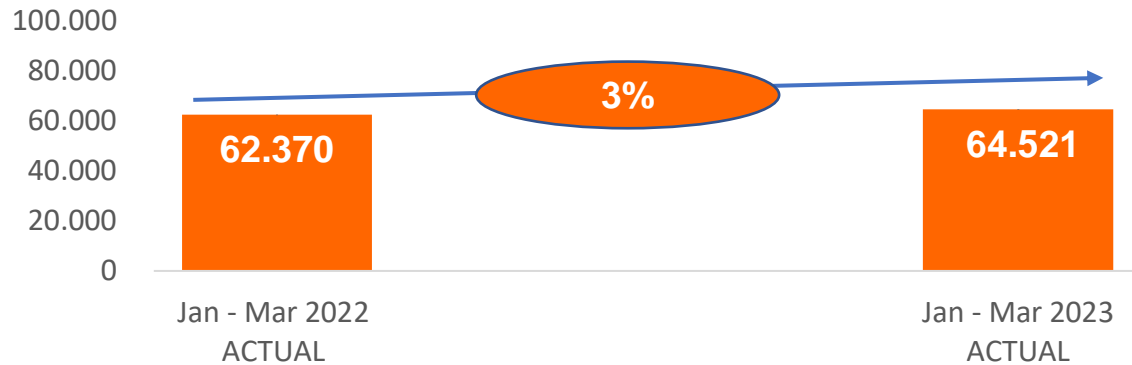


# KKES : Warehouse Headquarter & Branch Warehouses

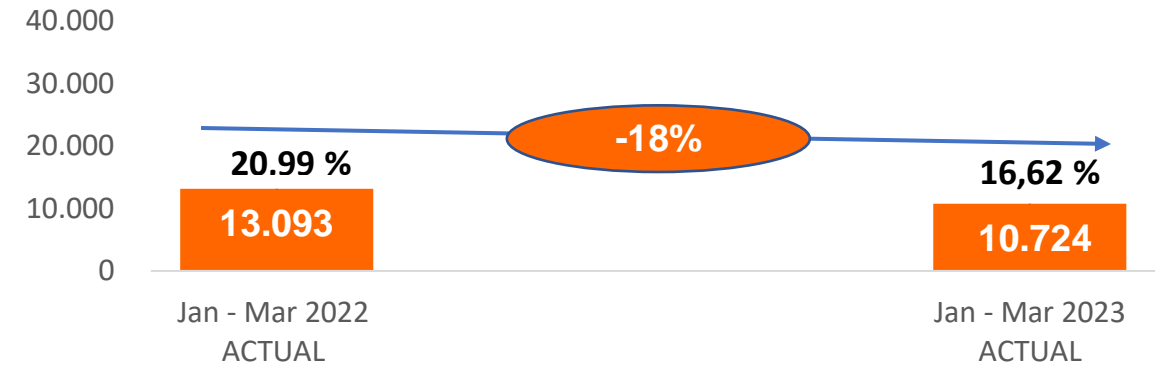


# KKES : Financial Highlights January – March 2023

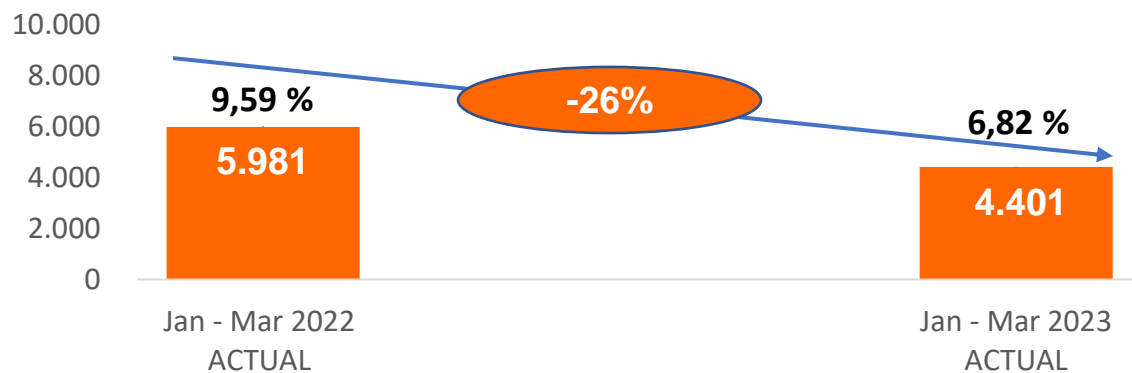
## SALES (In IDR Million)



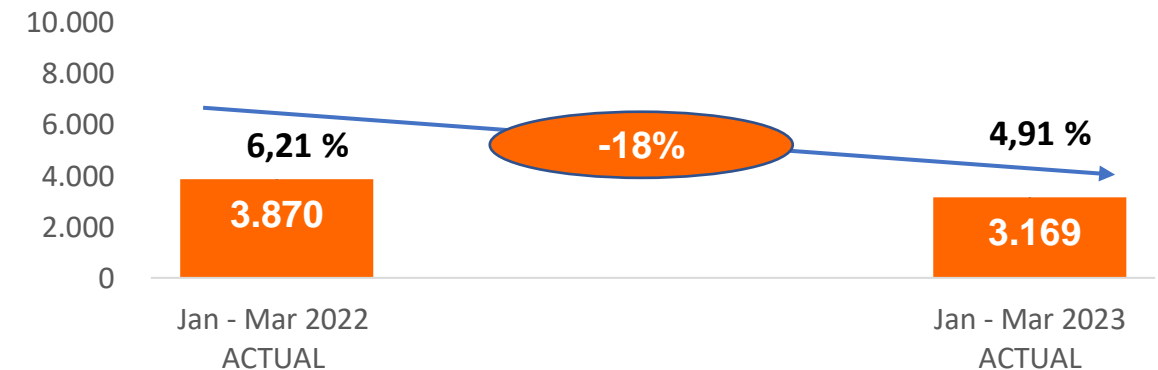
## GROSS PROFIT (In IDR Million)



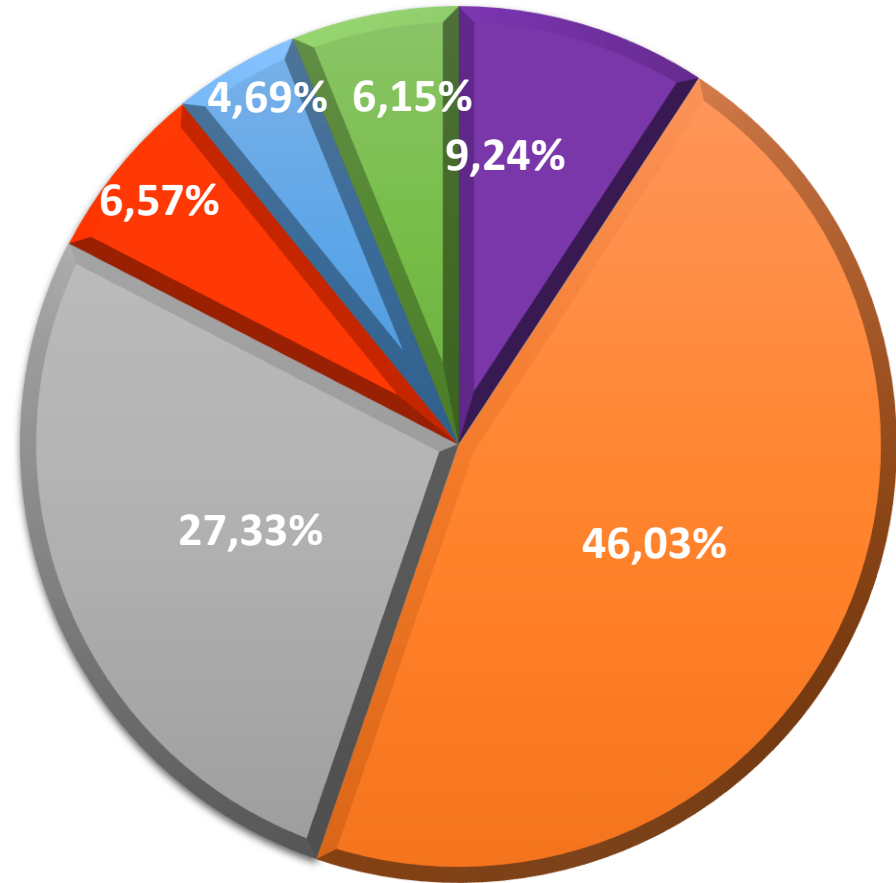
## EBITDA (In IDR Million)



## NET PROFIT (In IDR Million)

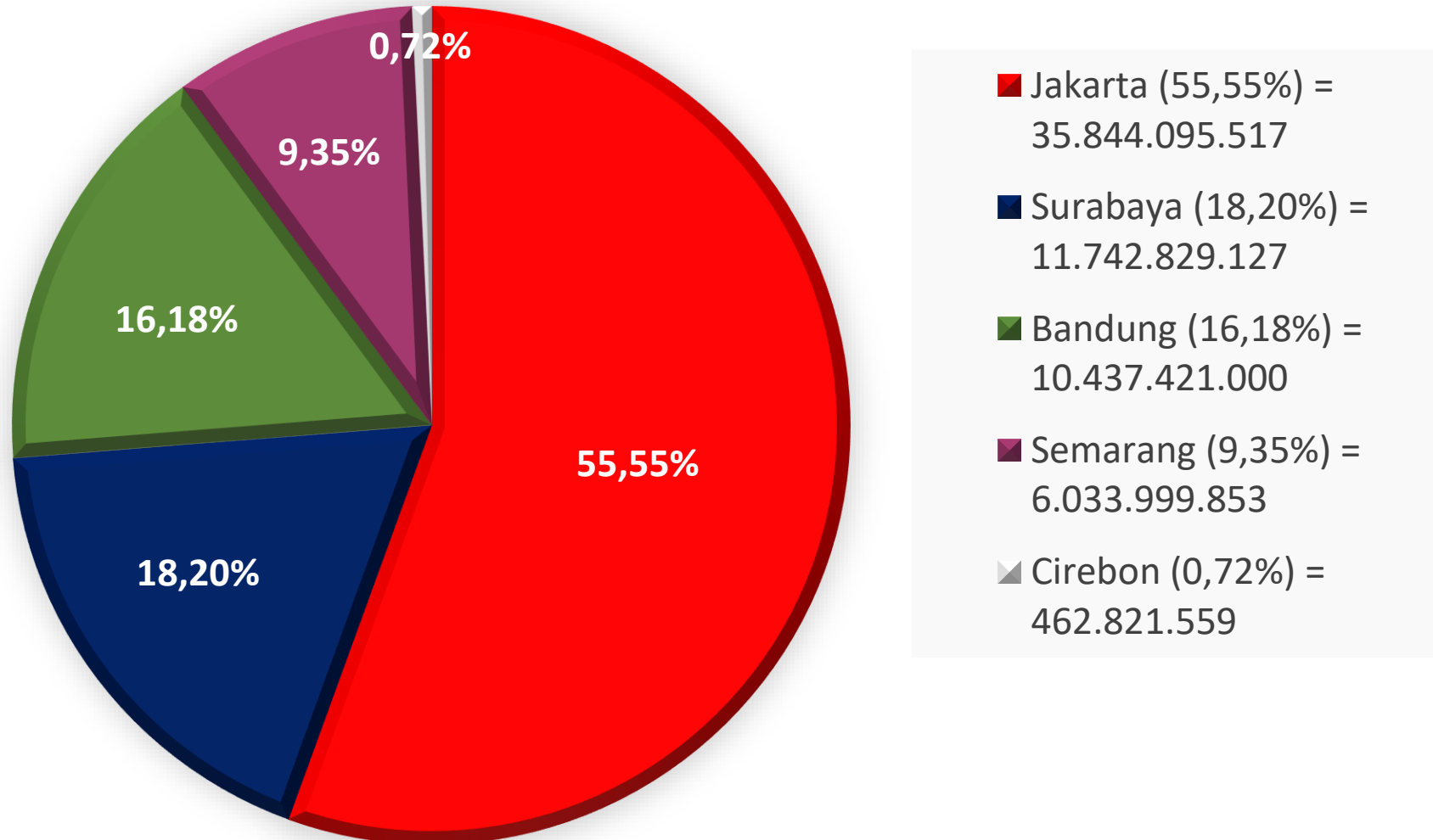


# KKES : Revenue Contribution & Structure January – March 2023



- Segmen 1 : Leather, Synthetic (9,24%) = 5.959.092.046
- Segmen 2 : Paint, Coating, Ink, Thinner, Plastic, Resin (46,03%) = 29.699.557.309
- Segmen 3 : Adhesive, Textile, Rubber, Foam, Sole (27,33%) = 17.632.729.174
- Segmen 4 : Food, Drink (6,57%) = 4.238.080.937
- Segmen 5 : Construction, Aluminium Shop (4,69%) = 3.023.383.187
- Segmen 6 : Wood Finishing (Furniture, Door, Frame, Coffin, Instruments) (6,15%) = 3.968.324.403

## KKES : Revenue by Region January – March 2023





# THANK YOU